



SAIN South Africa Int. Network

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ABOUT US

In 2016, the management of the SAICC (South Africa Israel Chamber of Commerce)'s networking division, SAIN (South Africa Israel Network) was handed over to Vicky Berrington to manage. In 2018, recognizing that Africa is the most profitable region in the world and that its economic growth prospects are among the world's brightest, we broke away from the Chamber, offering our growing number of members an opportunity to do business in Africa and Beyond.

We retained the company name SAIN and changed the acronym to South Africa International Network and brought on a dynamic team to work with our members and partners to Identify, Build and Execute small, medium and large local and cross-border projects. By aligning ourselves with our various partners, SAIN can with confidence, offer its members a turn-key service.



MEET THE TEAM



Carine van Greunen
Business Development



Jessica Bunyan
Project Manager



Hervé Kisula
Business & Project
Development



Vicky Berrington
CEO & Founder



Christo Olwagen
Business Strategist



Tammy Freedman
General Manager



Our vision is to make a difference by contributing to the upliftment of society.

SOUTH AFRICA INT. NETWORK

SERVICE OFFERING

PROJECTS:

Whether our members have existing projects or projects in the conception stage – we assist with the packaging of their documentation, market research, sourcing the right companies to work with the project owners and much more. Our partners, such as IDC, DTIC, Municipalities, AfDB, top legal and accounting firms, TMF Group and many more, all of whom work with us to ensure we provide the best possible services and support for our members.

JVS/IMPORT & EXPORT SERVICES:

We assist our members with their import & export requirements and have a dynamic team in place to proactively identify possible JV partnerships.

NEW BUSINESS DEVELOPMENT:

We actively generate ongoing new business for our members.

KNOWLEDGE SHARING:

We host regular Africa Forums, a platform where members can connect with each other and have expert speakers that share knowledge on important topics that have an impact on business decisions.

INFORMATION SHARING:

Legal updates; latest technology from Israel; member specials, monthly newsletters on current projects in Africa and Member newsletters in which we market our members.



INDUSTRY SECTORS



AFRICA SNAPSHOT

- Population 1.3 Billion people – twice the size of the European Union.
- 54 Sovereign States (of 195 world-wide).
- Second largest continent (after Asia) covering 20% of the world's land area and 6% of the world's total surface.
- Youngest population among all continents.
- Well over a 1000 different languages spoken.
- Economic growth 3.5 % (2018) and 3.7 % (2019) (forecast 2018 - UN).
- 17% of the worlds' population; 3% of GDP
- (2017) GDP per capita of 1,700 USD vs World 10,600.
- Largest Economies: Egypt, Nigeria and South Africa.

OUR PARTNERS



AFRICAN FOOTPRINT & BEYOND



When companies have exhausted growth opportunities or their home market is slowing down, we understand the need to turn to global expansion to help grow your business or at least, help cushion your company during slower economic times. Entering a new market is no easy task – SAIN, together with our partners will be able to provide our members with insight into the development of African countries and assist them in finding the right market for them.

Our highly reputable and trustworthy network of legal and accounting partners can assist you throughout Africa and beyond. We align ourselves with the Department of Trade Industry & Competition (DTIC)'s strategic objective to facilitate transformation of the economy to promote industrial development, investment, competitiveness, and employment creation. Working with the DTIC, we can provide you with assistance with your requirements relating to Export insurance funding, market exploration support, promotion financial support as well as infrastructure and industrial project funding and assistance.

Our association and strong ties with the African Development Bank (AfDB), Global Islamic Financial Services (GIFS), Industrial Development Corporation (IDC), Development Bank of Southern Africa (DBSA), International Finance Corporation (IFC) allows us to offer our members direct access to the right institutions to assist with their project finance needs throughout Africa.

Our strong Project Management team, work with our members and partners to **Identify, Build and Execute** small, medium, and large local and cross-border projects. By aligning ourselves with our various partners, SAIN, can with confidence, offer its members a turn-key service and support.

AFRICA FORUM

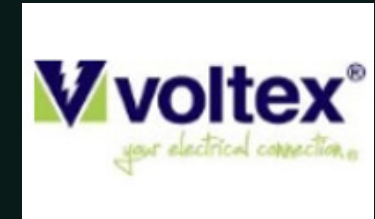
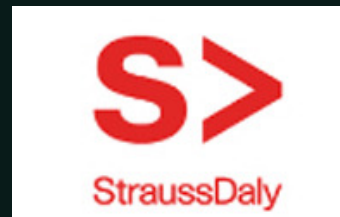
MEMBERS ONLY

We host regular Africa Forums, offering our members the following:

- Regular presentations by various municipalities; DTIC; AfDB, legal and financial institutions, experts on how to do business in Africa and much more.
 - Africa Country focus discussions
 - Project activity in Africa and how our members can form part of our projects
 - Member Roundtable discussions during which our members can showcase their companies and discuss collaboration
 - Industry Focus workshops
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PATRON MEMBERS





CONTACT US

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SAIN

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